7000 SERIES REACH-FORK[®] TRUCKS

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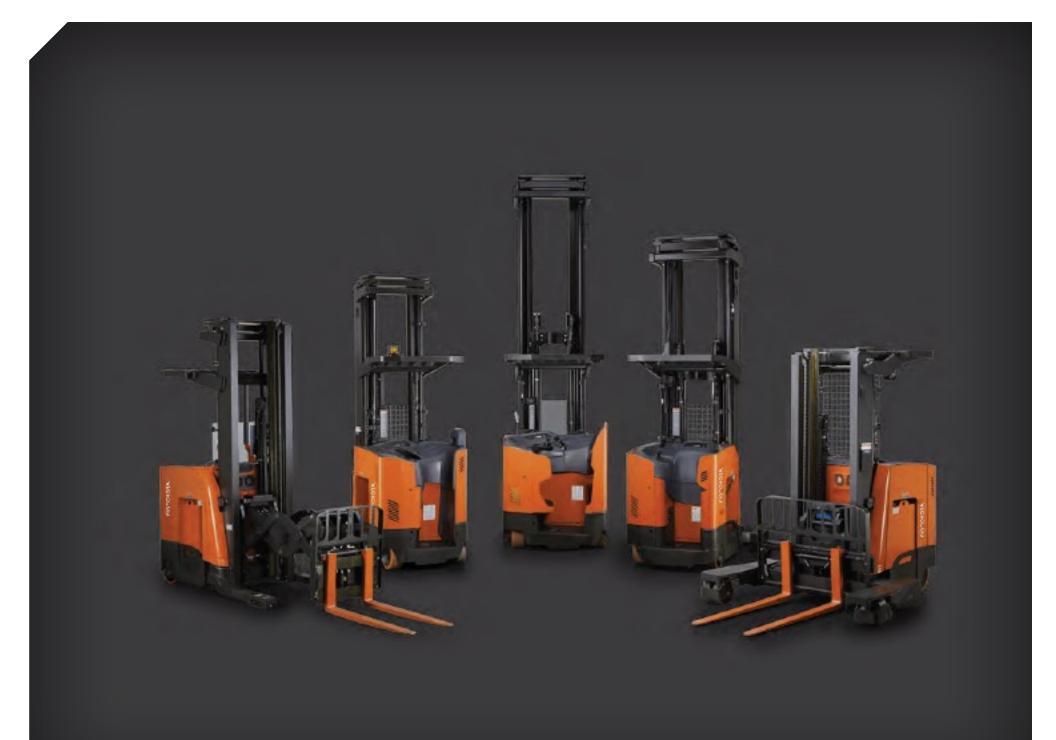
BUILT TO PERFORM. DESIGNED TO WORK TOGETHER.

Toyota design and build the best lift trucks in the business. We provide technologies, systems and solutions that bring day-to-day warehouse and distribution operations to a new level of performance. And we support customers with a network of skilled service centers and technicians unmatched in the industry.

From our eco-efficient trucks and telematics to our warehouse optimisation and flexible financing, our big-picture approach and precisely targeted solutions are designed to adapt and grow with your business.

Our innovations in energy savings, space utilisation, ergonomics, manufacturing quality and fleet optimisation – combined with our best-in-class products and services – work together to increase efficiency and lower costs throughout your material handling operations.

We stand ready to help you run better and manage smarter - end to end.



INNOVATION. DESIGN. PERFORMANCE.

The 7000 Series Reach-Fork design starts with an innovative suspension system that creates superior load stability at greater heights while providing operators with a smooth ride. They deliver quick acceleration, smoother directional changes, longer battery shift life and an AC Lift Motor that enables more efficient use of power – lowering overall energy costs. Intuitive ergonomics make them easy to learn to drive, offering clear vision, precise control, and smooth handling for the ultimate in operator comfort and productivity.

Decreased downtime with the utmost reliability and ease of service – and most important – a lower total cost of ownership, makes Reach-Fork® trucks the bestselling reach trucks in North America. And, we offer the most comprehensive line of customer based Reach-Fork truck solutions in the market – with more than 200 configurations available and capacities up to 2,041 kg.

7000 SERIES REACH-FORK TRUCKS

Whether your operators need to perform in high stacking applications, move from dock to stock areas or travel long distances in your warehouse, we offer the right solution designed to keep your operator comfortable and productive.

UNIVERSAL STANCE

Given today's trend toward higher racks, our exceptional Universal Stance Reach-Fork truck allows the operator to comfortably look straight up while storing and retrieving loads for a natural posture.

With the Universal Stance, the driver can face forward with an open view when handling and storing pallets, and face his/her body toward the direction of travel when moving tractor-first. By always facing the direction of work and able to regularly shift positions, operators are more comfortable and productive in busy, high-traffic warehouses.

The flexible and ergonomic Universal Stance Reach-Fork truck excels in pallet storage and retrieval in higher stack applications.

ADDITIONAL STANCES



SIT/STAND Ideal for longer runs in the warehouse (non-dock related applications); designed to offer a range of operating positions with the option to sit or stand.



DOCKSTANCE Ideal for dock to stock

and narrow aisle applications; designed to allow operator to vary positions throughout the shift.

NARROW AISLE STORAGE SOLUTIONS



| | UNIVERSAL STANCE | DOCKSTANCE | SIT/STAND | DEEP-REACH® | 4-D [®] (FOUR-DIRECTIONAL) | | | | | |
|--------------------------|--|---|--------------------------------------|---|--|--|--|--|--|--|
| | | | _ | | | | | | | |
| | ldeal for high stacking applications; operator faces the direction of work | ldeal for shorter lift heights; dock to stock applications | Ideal for longer travel distances | Ideal for high density storage; 6–8 pallets of the same SKU | Ideal for long load handling in narrow aisles. Four directional travel eliminates the need to right angle stack | | | | | |
| MODEL VOLTAGE | 7200/7300/7500/7520 24 & 36V | 7200/7300/7500/7520 24 & 36V | 7700/7720 36V | 7200/7300/7500/7520/ 7700/7720 24 & 36V | 7310 36V | | | | | |
| CAPACITY HEIGHT | 1,588 – 2,041 kg, up to 11.3 m | 1,588 – 2,041 kg, up to 11.3 m | 2,041 kg, up to 11.3 m | 1,361 – 1,451 kg, up to 11.3 m | 2,041 kg, up to 6.7 m | | | | | |
| | | | | | | | | | | |
| | STANDARD FEATURES AC Traction, AC Lift Motor, A-Frame Suspension, Open View Mast, Ergonomic Control Handle. | | | | | | | | | |
| STEERED IDLER | X* | X* | X | x | | | | | | |
| INERTIAL DAMPENER | X* | X* | Х | X* | | | | | | |
| DUCTILE IRON BASELEGS | х | х | x | X | | | | | | |
| | | | | *Standard with elevated h | eiahts ≥ 6,909 mm. Optional below. | | | | | |

*Standard with elevated heights ≥6,909 mm. Optional below

+ patented, open view mast allows the operator to see the baselegs, load and rack

+ longer battery life lowers energy costs

+ steered idler and A-frame

provides improved directional stability during plugging, braking and cornering avoiding caster snap

+ ductile iron baselegs

stronger and more durable than steel, more effectively absorbs impacts

+ bolt-on load wheels change out in minutes with floating articulation + large 235 mm mainframe

rigid mast construction reduces mast sway

> + single-axis control handle provides intuitive and ergonomic control

+ optional secondary control handle*

provides added comfort and convenience when traveling tractor-first *Secondary Control Handle only available on 7500 and 7520 Universal Stance.

+ inertial dampener

absorbs shock, minimising truck dynamics when right angle stacking at higher elevations and uneven floors

+ single deadman pedal

low profile with padded rubber mat allows operator to adjust positions all through the shift

PERFORMANCE WITHOUT COMPROMISE

Moving more pallets doesn't have to mean more battery changes. Our trucks move pallets in less time using less energy — as much as 9% less time and as much as 21%* less energy. It's a result of optimising the power system and making smarter choices for materials.

We call this combination of efficiency and productivity Eco-Performance, and you can put it to work for you in two ways: you can move more pallets on a single battery charge, which means less frequent work disruptions and higher overall productivity or, you can use the same energy efficiency to increase warehouse storage capacity by choosing a truck designed for a smaller battery, reducing the aisle width requirement.

*Results from the 2011 United States Auto Club Comparison Data Report



EFFICIENT DESIGN

Engineered to fit your application with multiple configurations available. Battery compartments up to 12% smaller by volume than competing models, may allow more aisles in the warehouse, resulting in more pallet positions. It's our design and your choice.



REGENERATIVE LOWERING

Creates power by returning energy to the battery when the truck is lowering its load, resulting in fewer battery changes and reduced downtime.

ELEVATING GREEN, LOWERING COSTS

Efficient lift trucks can help distribution centers conserve energy and increase productivity. We documented in an independent load handling test the comparison of five basic types of lift trucks. The test was conducted by PosiCharge[™], an organisation specialising in electric vehicle power systems and monitored by the United States of Auto Club Properties, Inc. (USAC Properties).* Our lift trucks were found to move more pallets faster while using less energy.

ENERGY CONSUMPTION COMPARISON

Based on:

o 7500 Reach-Fork with Regen

ECO-PERFORMANCE

- o 9 trucks
- o 0.06 \$ kWh
- o 2 shifts
- o 300 work days per year
- o \$18.00 labor rate

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| | COMPETITOR | ΤΟΥΟΤΑ | ADVANTAGE | |
|--------------------------------------|------------|-----------|-----------|-------|
| BATTERY CHANGE LABOR | \$32,400 | \$25,499 | \$6,901 | 21.3% |
| ENERGY COST | \$9,850 | \$7,752 | \$2,098 | 21.3% |
| LABOR (to move 1 million pallets) | \$631,800 | \$578,097 | \$53,703 | 8.5% |
| TOTAL | \$674,050 | \$611,348 | \$62,702 | 9.3% |
| | | | | |

THAT'S ALSO ABOUT 20,412 KG OF CO2 EMISSIONS REDUCTIONS. YOU CAN TAKE ADVANTAGE OF THE INCREASED EFFICIENCY TO MOVE ALMOST 90,000 ADDITIONAL PALLETS.

*Elevating Green, Lowering Costs white paper is available on www.raymondcorp.com. In independent third-party testing monitored by the United States Auto Club Properties, Inc. (USAC), five lift truck models performed identical load-handling tasks to compare energy consumption and productivity versus comparable competitor trucks. Our lift trucks were found to move more pallets faster, while also using less energy.

PUTTING PRODUCTIVITY FIRST

Productivity is often the result of faster point-to-point travel and driven by the whole cycle; a combination of factors including acceleration, deceleration, time spent lifting and traveling, and battery consumption.

The 7000 Series Reach-Fork trucks are designed with industry-leading lift, lower, acceleration and travel speeds – maximising the number of pallets moved per hour. Our trucks travel 12.9 km/h in any direction; and faster than our competitors when loaded.





CONFIDENCE

The steered idler reduces time spent backing away from the rack with a load elevated at 9.1 m because of no caster snap, assisting operator confidence.



COMFORT

Intuitive controls provide a smoother ride and precision load handling capabilities for quicker cycle times.



PRECISION

Visibility leads to increased productivity and operator confidence, fewer errors and less product, rack and facility damage.

ACCELERATION TIMES

With average pick distances ranging from 6 to 15 meters, productivity is driven by acceleration. Faster acceleration gets your operators from pick to pick more quickly for industry-leading productivity.

A typical warehouse can have up to 200 intersections which require deceleration and acceleration at each intersection.

A typical Reach truck application is:

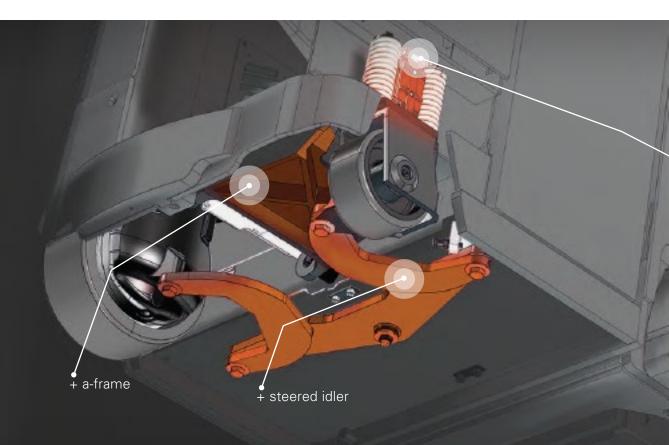
+ 75% travel

+ 25% lift

+ 3-5 km/h average speed

LOAD STABILITY AT HEIGHT ALL SHIFT LONG

When backing away from the rack with the mast extended and the forks carrying a ton of payload, our exclusive suspension has many features to make the action secure, providing the operator with confidence. This stable design starts from the base and continues on up to a large 235 mm mainframe that reduces mast sway and contributes to better load control.





A-FRAME

Both drive wheel and caster (idler) provides four point suspension, enhancing lateral stability and support.



STEERED IDLER

Automatically aligns the steered idler wheel with the drive tire to provide full-time traction and steering alignment; provides lateral support, stability and prevents caster snap.



INERTIAL DAMPENER

Provides a stable response to the dynamics of right angle stacking at higher elevations and uneven floors; reducing shocks and sways and increasing operator performance.



DUCTILE IRON BASELEGS

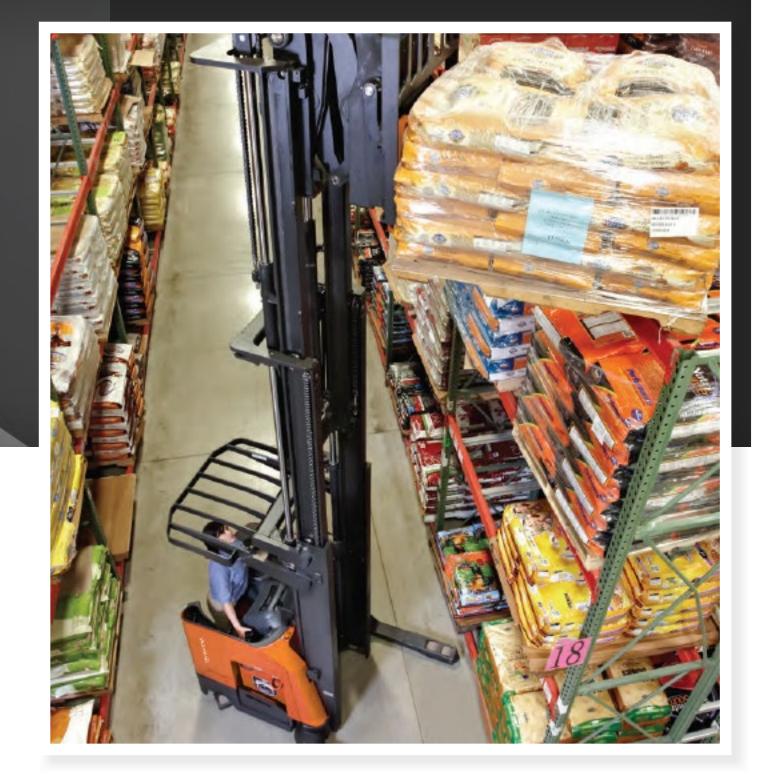
Ductile iron is 30% stronger and more durable than steel; steel breaks at 45000 psi and it takes 65000 psi to break ductile iron – ensuring more reliable load support when absorbing stresses. + inertial dampener

+ ductile iron baselegs



SOLID REACH MECHANISM

Torsion tube scissor tie, anti-friction scissors and radial thrust bearings provides support for lateral stresses, improving load handling.



VISIBILITY IN EVERY DIRECTION

One of the most critical factors for better control and precise load handling is visibility. Our patented open view mast design allows operators to see both forks on either side of the truck no matter where they are positioned. This superior visibility at all areas of operation reduces product and facility damage, increases operator comfort and confidence – and ultimately – your bottom line.





SUPERIOR VISIBILITY

Visibility is dynamic in a busy warehouse; especially where trucks are passing one another in aisles or exiting an aisle into an intersecting aisle.

Universal Stance provides the operator the opportunity to find the best line of sight based on the application and task at hand. The operator has flexibility to match the application by facing forward with an open view when handling and storing pallets, as well as face the direction of travel when moving tractor-first.



IDEAL FOR:

RACK INTERFACE

SHORT RUNS

TRANSPORTING

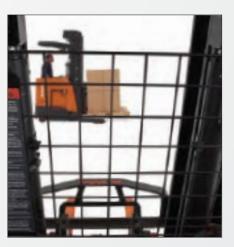
SECOND LEVEL PALLET POSITION

The 7000 Series offers visibility of the forks and load when reaching a second level pallet position, making this truck ideal for rack interface work. There is no center cylinder that blocks the operator's vision.



OPEN VIEW MAST

With a 394 mm open view, operators can clearly see the baselegs, load and rack. This provides more control and precise handling of pallets and load transports. The operator can look up with ease in higher applications.





COMFORT AT EVERY TURN

Operators love the 7000 Series Reach-Fork trucks because they are easy to learn and designed with smart ergonomics that make them easy to operate. The trucks' ergonomic design matches the operator's natural motions and feature intuitive operator interfaces with roomy compartments and ample space for multiple work positions.



SINGLE-AXIS CONTROL HANDLE

Simultaneous function provides discrete, intuitively mapped controls that are easily learned. Consistency of handle design included on other models assists in cross-training of operators.



LOW 235 MM ENTRY STEP HEIGHT

Helps operators avoid unnecessary climbing for easier entry into compartment.



SECONDARY CONTROL HANDLE

Provides intuitive and ergonomic control.

Secondary Control Handle only available on 7500 and 7520 Universal Stance.



OPERATOR DISPLAY

Provides well positioned, readable feedback to the operator with real-time data for increased confidence and efficiency. Programmable performance and active maintenance with one button access are also included.

DOCKSTANCE



Compartment designed to allow operators to vary positions through the shift. Three elbow/forearm rest positions provide a comfortable, ergonomic workstation.

UNIVERSAL STANCE



Compartment designed for changing direction of travel – each position makes ergonomic sense to reduce fatigue and increase comfort.

SIT/STAND (7700/7720)



Compartment designed with a cushioned suspension ride seat that flips up for standing operation, and has an adjustable steer tiller.

DESIGNED FOR MORE UPTIME

With increasing demands on operations, warehouse managers work lift trucks longer and harder to stay ahead – so there's no time for downtime. To maximise cost effectiveness, our Reach-Fork trucks are designed to lower your total cost of ownership by fully applying the principles and practices of the Toyota Production System (TPS). Our commitment to quality delivers longer component life, longer scheduled maintenance intervals, and easier service access and diagnostics. All of which keep your trucks on the floor and working longer, harder, and even smarter.





BOLT-ON WHEEL PLATES

Standard equipment on the 7000 Series Reach-Fork, provides easy load wheel replacement. Technicians can remove and take to a workbench for convenience.

DUCTILE IRON BASELEGS

Maintainability starts with ductile iron baselegs that absorb stresses and improve ride quality.



FLEX-CIRCUT TECHNOLOGY

Easy-to-remove control handle with only 35 parts - 61% fewer parts than competing models - for less maintenance and lower costs.



ENGINEERED 500-HOUR SCHEDULED MAINTENANCE

500 hours scheduled maintenance interval compared to competitor's 250 hours, results in lower cost of ownership.

BECAUSE ONE TRUCK FITS ALL IS NOT AN OPTION

We offer a spectrum of options that save you space, time, labor and money. Our engineers design options that add functionality to meet specific application requirements. And, our Sales and Service Center Representatives work collaboratively with customers to help determine the right equipment to get the job done. They can perform a detailed, data-driven analysis of your facility and survey your application to recommend the most cost-saving solution.





FORK-TIP LASER GUIDE

Projects green or red laser lines onto the pallet to show fork positioning, increasing operator accuracy.



VANTAGE POINT® SYSTEM

Camera located below the fork carriage delivers high-resolution images to a color monitor in the compartment, helping operator to identify, retrieve, and place pallets at greater heights.



OPERATOR COMPARTMENT SENSOR SYSTEM (O.C.S.S.)

Light sensors spanning the entry to the operator compartment, designed to assist in training by reinforcing the need for the operator to assume and maintain a proper operating position within the operator's compartment.



HEIGHT-TILT INDICATOR

Digital readout shows height of forks and condition of tilt. Ideal for lift heights above 5,080 mm.



ENGINEERED FOR HIGH PERFORMANCE IN LOW TEMPERATURES

Refrigerated warehouse facilities are a tough environment to work in. It takes innovative design and robust systems to take on temperatures that can run down to -29° C.

With more than 60,000 lift trucks operating in refrigerated warehouses around North America, We lead the way with superior quality and design features and options that leave the competition far behind...and out in the cold.

COLD STORAGE CONDITIONING

All temperature hydraulics, transmission oils and temperature sensing components protect control systems — assuring peak performance and productivity.

THERMAKIT[™] SYSTEM

Improves operator comfort and productivity in freezers and cold storage applications by heating the control handle, floor cushion and seat. This keeps hands and feet warm and reduces frost build-up inside the compartment.



7000 SERIES REACH-FORK TRUCK COLD STORAGE OPTIONS

THERMAKIT[™] SYSTEM

Helps keep operators as comfortable and productive as possible in temperatures that dip to -29°C. Features include:

• HEATED CONTROL HANDLE Allows operators to wear lighter gloves

for enhanced mobility

• HEATED SEAT

Enhances operator comfort inside the compartment

HEATED FLOOR CUSHION
Keens the operator's feet warm

Keeps the operator's feet warm. Reduces frost build-up inside the operator's compartment

• THERMOSTATICALLY CONTROLLED HEATERS Shut off when trucks are operated in

ambient environments saving energy

COLD STORAGE CONDITIONING PACKAGE

Protects sensitive lift truck control systems with hydraulic, mechanical, and electrical components that are matched to different temperature levels to assure peak performance and productivity.

SOLUTIONS FOR EVERY PALLET®



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Whether you own a single forklift or a fleet, we want to show you why Toyota Material Handling is Australia's leading forklift company.

We recognise that choosing the right supplier is just as important as choosing the forklifts and warehouse equipment that will meet your needs. Whether we are supplying you with a single spare part, a rental forklift, or helping you manage your entire fleet, our objective and commitment remains the same – adding value to your operation.

That's the Toyota Advantage.

The benefits of dealing with Toyota Material Handling include:

- Australia's biggest range of materials handling equipment
- Toyota's legendary quality, durability and reliability
- Leading product, safety and environmental initiatives
- 100% Toyota owned branches
- Australia's largest rental fleet with over 24,500 units
- Forklift rentals from 1 day to 5 years with flexible finance options available
- 450+ service support staff & 300+ service vans.



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FROM FLEET TO FINANCE, WE'VE GOT YOU COVERED

In warehouse management, the bottom line is the bottom line. And because efficiency works best when it works end to end, everything we offer is built to work together.

- + Trucks and Training
- + Fleet Maintenance and Parts
- + Warehouse Optimisation System
- + Certified, pre-owned lift trucks and Rentals
- + Industry Leading Warranties
- + Flexible Financing Solutions

From initial consultation to custom-designed solutions to long-term product and operational support – and with a network of more than 100 Sales and Service Centers – we provide unmatched, world-class support tailored to meet your needs, help you drive down costs and run your business better and smarter.

